



DEPARTMENT OF THE ARMY
OFFICE OF THE SECRETARY OF THE ARMY
107 ARMY PENTAGON
WASHINGTON DC 20310-0107

2 Dec 02

Office, Chief Information Officer / G-6

MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: Enterprise Software Agreements

This memorandum notifies you of a recent change to the Defense Federal Acquisition Regulation Supplement (DFARS). The DFARS can be located at : <http://www.acq.osd.mil/dp/dars/dfars.html>. The purpose of the change is to ensure that Department of Defense organizations get the best prices for the software they buy.

The Army currently has existing policy mandating the use of the Enterprise Software Initiative (ESI). This initiative promotes the use of enterprise software agreements (ESAs) with contractors that allow the Army to obtain favorable terms and pricing for commercial software and related services (see website at: <http://www.don-imit.navy.mil/esi>). Office of Management and Budget recently approved changes to DFARS adding SUBPART 208.74—Enterprise Software Agreements. Ensure that all future procurements are in accordance with this change to the DFARS when purchasing commercial software and related services. The Army's ESI Software Product Manager (SPM) is our Small Computer Program at Ft. Monmouth, New Jersey (see website at: <http://pmscp.monmouth.army.mil>, or call 888-232-4405).

My point of contact for this action is Mr. Robert Schwenk at (703) 704-3642, or e-mail: robert.schwenk@us.army.mil.

Peter M. Cuvillo
Lieutenant General, GS
Chief Information Officer/G-6

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